

STAFFORD COUNTY SCHOOL BOARD

Agenda Consideration

TOPIC: Renewal of Contracts: Maintenance and Support Contracts for Technology Hardware, Software and Infrastructure

ITEM NO: 3Q

PREPARED BY: Andrea Bengier, Assistant Superintendent for Instruction and Technology

MEETING: July 13, 2004

ACTION DATE: July 13, 2004

Dave Mirra, Director of Instructional Technology and Information Services

Mike Ballard, Technology Supervisor

ACTION REQUESTED BY THE SUPERINTENDENT: That the Stafford County School Board approve the renewal of Maintenance and Support Contracts for the Division's Local Area Network (LAN) switches, routers, and networking and virus protection software. Total estimated cost of this purchase will be \$204,675.51.

KEY POINTS:

- The network switches and routers form the backbone of the local and wide area network (LAN/WAN) infrastructure for Stafford County Public Schools. The existing maintenance contracts permit Stafford County to minimize instructional and administrative downtime by replacing failed components within one working day. These support contracts are provided through the GTSI Federal U.S. Communities Contract for our Foundry Systems equipments (\$51,993.00) and by the DISYS Virginia State Cisco contract for our Cisco Systems equipments (\$44,274.11).
- Stafford County uses Novell, Inc software to provide LAN access, to administer WAN operations, to provide staff electronic mail services and to provide automatic Windows update protection to the individual school workstations. This support agreement provides free software updates and patches for the period July 1, 2004 until June 30, 2005 at a significantly reduced educational price. This purchase is sole source to Novell, Inc.
 - Pricing for this service agreement is based either on Student Enrollment or on number of workstations. The most advantageous pricing for Stafford County is \$3.00/student. Based on an estimated 2004/5 enrollment of 26,000 students, and one hundred server subscriptions (\$.50/server) this contract will cost \$78,050.00
- Computer virus, Trojan Horse and worm attacks can shutdown a school or the entire division. This Annual Maintenance Contract provides virus protection, automated software updates and automated virus definition updates. Licenses are purchased/renewed from Sigma Systems under the Montgomery County Public Schools Technology Infrastructure Contract. Renewal for our 5,760 current licenses will cost \$4.85 per workstation, \$27,936.00. Additionally, due to opening of MBES, an additional 140 licenses (with maintenance support include) must be purchased at \$17.30 per license (\$2,422.00)

SCHOOL BOARD GOALS:

2. Integrate technology in support of all instruction.
- 5: Provide facilities that promote student learning and community support.

FUNDING SOURCE:

<u>Contractor/Vendor</u>	<u>Funding Source (General Funds)</u>	<u>Amount</u>
GTSI	Technology Equipment Maintenance Contracts	\$51,993.00
DiSYS	Technology Equipment Maintenance Contracts	\$44,274.11
Novell	Technology Equipment Maintenance Contracts	\$78,050.00
Sigma Systems	Technology Equipment Maintenance Contracts	\$27,936.40

<u>Contractor/Vendor</u>	<u>Funding Source (Construction Funds)</u>	<u>Amount</u>
Sigma Systems	Software	\$2,422.00

AUTHORIZATION REFERENCE: Stafford County Public Schools Integrated Technology Plan (2004-2010)